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EDUCBA

Selesforce Training Course

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Course Overview

In this Course you get to learn:

It is an amazing collection of practical and hands-on learning of the most updated training programs and projects in the area of Cloud computing with Salesforce.

You shall learn about CRM, Salesforce, Salesforce Administration, Visualforce.

Salesforce Training Skills

We learn the following skills:

Learn how you can use Visualforce to build apps that align with the styling of Lightning Experience, as well as your own completely custom interface

Learn how CRM tool helps in dealing with daily business processes like managing Projects, Tasks, Campaigns, EMails, Support Centre, Sales Funnels etc.

Learn administration strategies across sales, collaboration clouds, and services.

Course Features

Course Duration- 24+ Hours

4 Number of Courses

Verifiable Certificates

Lifetime Access

Technical Excellence

About Salesforce Training

Salesforce is the best Customer Relationship Management (CRM) item that conveys to the subscriber as a cost-effective Software-as-a-Service (SaaS).

It is used to keep track of all interactions with the customers, provide a 360 degree view, provide better services to customers etc.

Salesforce Training

This is a Bundle Course that includes complete in-depth Course combined into one Complete Course.

This Bundle perfectly meets the requisite of the industry and gives you a better chance of being hired as a Salesforce Training Course professional.

1 Salesforce Administration - Beginner Lessons

Section 1. Introduction

- Introduction to Salesforce Administration

Section 2. Salesforce Setup

- Features of Salesforce
- Organization Setup
- User Set up
- Editing and Setup of My Profile
- Changing Display and Layout
- About Email Chatter and Desktop Addons

Section 3. Global User Interface

- Introduction to Global User Interface
- Home Page Components
- Home Page Layout
- Search Settings

Section 4. Activities

- TASKS Activities
- Events Activities
- Custom Fields Activities
- Settings Activities

Section 5. SECURITY Login

- SECURITY Login IP
- SECURITY Level Profile
- SECURITY Level Permission Set
- Field Level Profile Security
- Permission Level Security
- Other Profile Setting in Security
- Introduction to Roles and Subordinate
- Security Roles Security
- Role Hierarchy and CIO Role
- Security OWD
- Sharing Setting OWD

1 Salesforce Administration - Beginner Lessons

Section 6. Standard Object

- Standard Object
- Building Custom Object
- System Overview
- Creating a Custom Object
- Object Classification and Deployment Status
- Custom Object Position
- New Relationship Custom Object
- Editing the Standard Fields
- Editing the Standard Fields Continues
- Custom Fields and Relationship
- New Custom Object
- More on New Custom Object

Section 7. Relationships

- Relationship Objects in Salesforce
- Example of Relationship Object
- Object Tabs in Salesforces
- Example of Relationship Salesforce
- Field history Tracking in Salesforce
- Page Layout and Related List Salesforce
- Salesforce Record Types
- Example of Record Types
- Listview Salesforce
- Search Layout in Salesforce
- More on Search Layout

Section 8 . Standard Validation and Custom

- Standard Validation Rules in SalesForce
- Example of Standard Validation Rules
- Custom Validation Rules in Salesforce
- Example of Custom Validation Rules

Section 9 . Formula

- Formula Field Types in Salesforce
- Example of Formula Field
- Creating Formula in Salesforce
- More on Formula Fields

2 Complete Guide to SalesForce CRM

2 Complete Guide to SalesForce CRM

Section 7. Campaigns

- Salesforce Campaigns
- Salesforce Tasks and Notes
- Salesforce Cases

Section 8. Campaigns

- Salesforce Campaigns
- Salesforce Tasks and Notes
- Salesforce Cases

Section 9. Dashboard, Reports, Foprecasts

- Salesforce Dashboard
- Reports and Forecasts

3 SalesForce Administrator Practical Guide

Section 1. Understanding Salesforce Developer

- Salesforce(Configuration and Customization) part-2
- Salesforce(Configuration and Customization) part-1
- Introduction to Salesforce
- Salesforce(Create Salesforce app) Part-1
- Salesforce(Create Salesforce app) Part-2

Section 2. Understanding Cloud Computing

- Cloud Computing Services
- Characteristics of Cloud Computing
- Introduction to Cloud Computing

Section 3. Warehouse

- Creating Warehouse App
- Creating Invoice Object
- Creating Its Relation
- Warehouse lookup relationship
- Warehouse Data Import using Custom object

Section 9. Dashboard, Reports, Foprecasts

- Salesforce Dashboard
- Reports and Forecasts

Section 4. Customizing Interface

- Customize user interface-View of data
- Customize user interface-Modify Page Layout
- Modify Page Layout continued
- Customize User Interface-Mobile Access Layout
- Mobile Access Layout continued
- Customize user Interface-Enable Social Collaboration
- Customize user Interface-Enable Social Collaboration continued

3 SalesForce Administrator Practical Guide

Section 5. Adding App Logic

- Adding App Logic-Automate Field Object using Workflow
- Automate Field Object using Workflow continued
- Updating Inventory
- Setting Workflow rule
- Adding Formula Field
- Adding Roll Up Summary Field

Section 6. Building App Logic

- Enforce Business Rule
- Enforcing Business Rule
- Enforcing Business Rule continued
- Creating an Approval Process

- More on Approval Process
- How to Use Approval Process
- How to add Flow Variable
- Adding Flow Form Screen
- Adding Record Create element
- Adding Confirmation Screen
- Adding Custom Button
- Adding Fault Screen and other

Section 4. Customizing Interface

- Customize user interface-View of data
- Customize user interface-Modify Page Layout
- Modify Page Layout continued
- Customize User Interface-Mobile Access Layout
- Mobile Access Layout continued
- Customize user Interface-Enable Social Collaboration
- Customize user Interface-Enable Social Collaboration continued

4 SalesForce VisualForce

Section 1. VisualForce

- VisualForce IntroDuction-1
- Model,view & controller paradigm architecture
- VisualForce components
- visual force controller & pages
- System architecture with Developer and User Mode
- Benefits & use of visualforce

Section 2. Creating First Visualforce page

- Things should be known before start
- Creating & listing visualforce page
- Finding visualforce pages
- Editing visualforce pages

Section 3. Add Attributes Using Auto

- How to add auto suggest attribute
- add additional component using APEX
- Adding nested components
- additional VisualForce components in page building
- Learning more components
- View State Tab

Section 4. Standard Controller

- Concept of standard controller
- Identifier of record
- Display Data from record
- Display fields from related records

Section 5. Understanding Basic Formula

- Understanding formula and variable
- Global variable
- Basic Formula
- Functions with multiple parameter
- Conditionals
- Conditionals & app logic formulas cheat sheet

Section 5. Standard User Interface Component

- Visualforce-Standard User Interface Component
- VisualForce-View State
- action function tag in visual force

What is Salesforce?

Salesforce is the best Customer Relationship Management (CRM) item that conveys to the subscriber as a cost-effective Software-as-a-Service (SaaS).

What does this Salesforce training provide me?

You will be gaining knowledge on the world's number one cloud computing platform through this course. Salesforce is considered one of the best cloud computing platforms in the world. You become readily employable by taking up this course as it gives you a better understanding of the topic and a better scope to get a great job in this field.

Customer Reviews

"It is a long course that goes in very small details about each aspect of the Saleforce CRM platform. The level its basic and it is very descriptive, overall the speaker seams to have a lot of knowledge on the program and he tries to relate the course with small business, overall it does the job explaining Salesforce.

Jorge Dominguez

"The Salesforce course is a comprehensive practical-oriented solution to your preparation for the certification exams prepared by top experts in the Salesforce industry. It follows the right teaching methodology from basics to advanced level. I am happy to learn Salesforce course at EDUCBA. I can give my highest recommendation.

Mausam

The content quality was extremely good, well-structured and helped me to boost my career. Outstanding Salesforce training by EDUCBA. It helped me to understand the logic by giving real-life examples and scenarios. The project which was taught in the sessions was wholesome revisions and implementation of the entire concept and firm grasp of the entire course.

Juliet

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For Queries please contact:

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